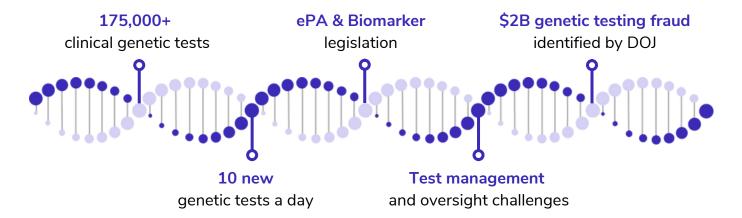
AvalonSelect Genetic Network

Industry Challenge: Genetic Testing Management is Increasingly Complex

The market for genetic tests is growing rapidly and is projected to double by 2025. Ensuring access to quality testing while controlling costs has become increasingly complex and resource-intensive.



Our Solution: AvalonSelect Genetic Network

AvalonSelect Genetic Network can help health plans simplify genetic test management and decrease costs and administrative burden while improving the quality of genetic tests provided to members.



Reduces/
eliminates Prior
Auth for goldcarded providers



Drives quality enforcement Labs must meet
strict criteria



Manages genetic testing spend & network complexity

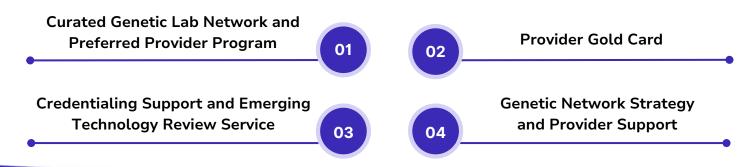


Increases savings with national fee schedule



Drives innovation & pace with science without administrative burden

Avalon's genetic network is a select group of preferred genetic labs coupled with robust consultative services that complement a health plan's existing routine lab network. Health plans can continue to leverage their current lab relationships while outsourcing the management of genetic testing, pricing, compliance enforcement, test quality assessment, new test evaluation, and contracting to Avalon.





Why Labs Will Want to Participate in AvalonSelect Genetic Network

AvalonSelect Genetic Network will simplify processes and expedite reimbursement for participating preferred labs.



Reduced prior auth burden with Gold Carding



Fast-tracked reimbursement



Increased volume as an in-network preferred lab provider



Assured reimbursement price, timing, and transparency

The Value of AvalonSelect Genetic Network

Avalon's extensive lab contracting experience and evidence-based new test evaluation service, coupled with our preferred genetic network, drive access to quality tests while simplifying the complexity and costs of genetic testing.



Increased plan savings

~10+% Savings on Overall Genetic Test Spend



Simplified administration



Improved provider experience and consistent reimbursement expectations



Reduced potential for FWA



Collaboration with health plan internal network team

Leveraging Avalon's Lab Benefit Management Expertise for AvalonSelect Genetic Network

30+

39M

10-20%



NCQA accredited
Utilization
Management

HITRUST CSF Certified

Health plan clients

Managed members across all lines of business

Savings on outpatient lab spend

П

HITRUST CSF certified

